

## **Historic, Archive Document**

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Established at  
Boonville, Mo.  
1890

Removed to  
Carthage, Mo.  
1924

# Retail Price List

FRUIT TREES, BERRY PLANTS, GRAPE  
VINES, SHRUBS, ROSES, and  
FLOWER BULBS

For Sale Spring and Fall of 1929

## JENKINS NURSERIES

Carthage, Missouri

**LIBRARY**  
 Member of  
 Missouri Association of Nursery Men  
 FEB 15 1929  
 SLOGAN:  
 "Every Plant a Live One When Delivered"

### MISSOURI STATE PLANT BOARD

Office of Chief Inspector, Columbia, Missouri

#### CERTIFICATE OF NURSERY INSPECTION

No. 1c 78

Issued 10-10-28

*This is to certify that in accordance with the provision of the Missouri Plant Act of 1925, the nursery and premises thereof belonging to H.W. Jenkins of Carthage, Mo. have been inspected by a duly authorized inspector and were found to be apparently free of injurious insects, pests and plant diseases. This certificate is not transferable and may be revoked for cause.*

*This certificate expires September 1, 1929.*

*L. HASEMAN, Chief Inspector*

## Terms of Sale.

### Cash with order or satisfactory references.

When you have received your order and examined it, if it is in bad condition or not satisfactory or not as represented, repack, prepay return charges, and return at once, when your order will be either replaced or your money refunded. After plants are accepted they are yours and you must assume all risks and responsibility for failures over which we have no control. But on proof of same, will replace any trees or plants that do not prove true. We prepay all Parcel Post shipping charges in 1st, 2nd and 3rd zones. All bulky packages that go by express, charges are to be paid by the customer. The prices quoted in this list mean exactly what your order will cost either delivered at your mail box or at the express office here.

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1929

DEAR READER:

The Dial on Old Father Time's Car has turned on a New Combination of figures, which reminds an Old Man, who now enters his 41st year of his Nursery Work, that he is nearing the end. But there is no such a thing as stopping by the wayside; we keep right on till the end comes. So we begin the New Year by greeting all our Friends and Customers with our Best Wishes for their Happiness and Prosperity, and enter the threshold with confidence and hope, believing it has some good things in store for all, that is human nature: "Hope Springs Eternal in the Human Breast."

Well, now to business--"Brass Tacks."

This Little Price List of our plants and shrubs is sent to you for the express purpose bluntly speaking, to get "Your Money." In fact that is the object of all price lists and advertising, "Get the Mun."

Now don't think we want to steal it, or hold you up and rob you. We don't want to try to gain your confidence and then betray it and beat you out of a penny; that is worse than robbery. No we hope when you look it over that it has created in you a desire to want something listed and gained your confidence, so that you feel that it is safe business to place your order with us, believing that you will be honestly dealt with, and receive full value in return for your money. On our part, we still continue our past policy of accepting all orders on the express condition that when you receive them and examine them, if the plants are not satisfactory, not as represented, not in good transplanting condition, then repack and return and your order will be either duplicated, or your money refunded. We cannot afford to take and keep money from dissatisfied customers. It would be poor business to do so. Your Good Will must go with your money. We do not want the money alone. You have money and we have Plants. You need Plants and we need money—a fair exchange is not robbery or covetousness.

This is plain English of what we want and what you may expect. Let's trade on these terms.

Ready to serve you,

**JENKINS NURSERIES,**

**1701 River St., Carthage, Mo.**

## A Word on Prices

It is a well known fact, that a good article of any kind of property always commands a higher price than an inferior one. No one expects to buy all the different grades at the same price. A woolen suit of clothes costs more than a cotton suit, a silk dress is not sold at the same price as a calico dress.

There is just as much difference in plants and shrubs in the way they have been grown and handled as in any other commodity, and in all nursery rows there is Culls that are not worth transplanting, one good vigorous plant or shrub is worth more than 100 dead or sick ones; and a good plant, when dug, may soon be ruined if not handled and packed right. All of our plants are graded and the culls rejected. They must measure up to our standard of perfection or out they go. The best is none too good for our customers. Another thing, we never consider our work finished till they reach the purchaser, not only the growing, the digging, the packing, but responsible for the plants till they are safe in the hands of the planter. Then our responsibility ceases. Now to cultivate thoroughly all summer long, then dig and pack, using the best material we can find to keep plants in good live condition and pay Parcel Post charges. These things all cost money, so we cannot, and do not, try to compete in prices against the man who offers his plants for a song and sings it himself. That the price asked for these cheap plants is all they are worth is a safe bet. We do not want to put a prohibitory exhorbitant price on our plants, neither do we want to place such a cheap price as to indicate an inferior product. Extremes are always wrong, so we hope you will find the prices made

to be within the bounds of reason. That will give us a fair return for our labor and investment; a thing we are justly entitled to. If you are in doubt about whose plants to buy, get a sample of each and compare both plants and packing. We are not ashamed or afraid to have our plants compared with others.

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## Some Strawberries

Carthage has had the reputation for a long time as being a good place to grow Strawberries. In the State Horticultural Report for the year 1888, on page 118, we find the following report made by the secretary, Mr. L. A. Goodman, he says: "Not many days since I went down to Carthage to see some seedling strawberries on the grounds of B. W. Speece, where I found a number of seedlings of his own production. I had seen a berry patch, when at its prime, in many parts of the state. I had seen them where they had 200 bushels per acre. I had seen them in some patches where it would seem they could hold no more, but I had never had the opportunity of visiting such a grand sight and show of seedlings as were on his place."

What became of these seedlings I know not. That was before the day of the Aroma; if Mr. Goodman or Mr. Speece had been told that in 40 years from that time that 94 carloads would be shipped from Carthage of a variety then unknown, they would not have believed it possible. Yet that was the shipping record for last year. Now this should convince the most skeptical that there are good plants grown here, and we want you to know that we have as nice a lot of plants for this spring as we ever had. It sure did take a lot of work plowing and hoeing

from May till the middle of October to subdue the weeds and crabgrass, but when we quit there was nothing left but a 99% strawberry bed.

### Varieties

We are growing and offer 4 varieties, all old stand-bys, that cover the season thoroughly—Dunlap and Haverland for early; Aroma for Mid-Season and Gandy for late—(The Big 4). The Dunlap and Haverland are the best for the Missouri River country; and the Aroma is the main one for the Ozarks. Have a few plants of the Progressive and Masdodon Ever-Bearers, but not enough to justify listing. The Haverland is a Pistillate variety, that requires other blossoms to fertilize its bloom. The Dunlap, Aroma and Gandy are all staminate and are self-fertilizing.

**HAYERLAND--(P)** Plant stocky and healthy but requires a good soil and good care, but is wonderfully productive. Sets so many berries the fruit stalks can't hold them up off the ground. For this reason in a very wet season berries will rot if not kept well picked. Berries are large, long, pointed in shape, well colored and smooth; a fine variety for home use or local market.

	Per 100	250	500	1000
Price, parcel post prepaid	\$1.00	2.00	3.50	6.00
Price of plants Express paid by customer,				5.00

**SENATOR DUNLAP**—This variety originated in Illinois. Is a strong vigorous growing plant, healthy; makes lots of runners and new plants that have long roots and it will stand more drought than other varieties. It is a strong staminate variety, a good fertilizer for the Haverland—very productive of large, well shaped high colored berries. The most popu-



lar berry in central and north Missouri. You will not go wrong in planting this for home use or local market.

	Per 100	250	500	1000
Price, parcel post prepaid	\$1.00	2.00	3.50	6.00
Price by Express paid by customer	----			5.00

**AROMA**—Plant stocky and healthy. Don't make as many runners or plants as the Dunlap, but a plenty. Berries large, smooth, conical in shape, well colored, ripens late. The Aroma is the commercial berry of the Ozarks that is shipped to New Orleans or Winnipeg, Denver or Boston by the train load. Not so productive in North Missouri.

	Per 100	250	500	1000
Price, parcel post prepaid	\$1.00	2.00	3.50	6.00
Price by Express paid by customer	----			5.00

**GANDY**—Is a strong grower. Makes long runners and lots of plants. Very large leaves and extra strong fruit stems that holds the berries well up off the ground. The berries are large, conical in shape, fine color and have a very large green cap which forms a contrast to the red color of the berries that makes a box of berries very attractive to the eye. Its only weakpoint is not productive. Does better the second year than the first. The best late variety.

	Per 100	250	500	1000
Price, parcel post prepaid	\$1.00	2.00	3.50	6.00
Price by Express paid by customer	----			5.00

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### Testimonials

See our unsolicited testimonials on back page. They are genuine, not forgeries or names of dead people. Write them and see.

# Raspberries

The raspberry is held in high estimation by nearly everybody as one of the most agreeable sub-acids fruits, not only for dessert but also for making jams, jellies, sauces, etc. Succeeding the strawberry at the beginning of summer when there is little else makes it almost invaluable in supplying the table with delicacies at that season of the year.

Raspberries are divided into two families—the Blacks which propagate from the tips and the Reds from the roots.

**Anthracnose**, on account of so much rain the past year. This disease was unusually bad on the raspberry canes and the supply of tip plants is very short this spring.

## VARIETIES

**CUMBERLAND**—This was called by the originator "The Business Black Cap." It is a very productive variety, medium to late in ripening. The berries are large. Originated in the Cumberland Mountains of Pennsylvania.

	Per 25	100
Price for tip plants by parcel post	\$1.00	2.50
Price for tip plants by Express, paid by customer -----		2.00

**LATHAM**—A new red variety which originated in Minnesota. We planted a few of this new variety this last spring and had a fair crop of berries which is something unusual for the first year; it is a very thrifty plant and the berries large. It seems to be a very promising new variety. Worth planting.

	Each	12	100
Price -----	.10	1.00	5.00

## Blackberries

Are sometimes called the poor man's berry. We suppose because they are found growing wild in the woods and pastures and along the roadsides. But the number of wild berries is growing less and less each year, so the only safe plan to be sure of that blackberry jam is to plant and care for a patch of tame berries.

**EARLY HARVEST**—Small bushy canes, hardy and productive. Berries medium size—always ripe at wheat harvest.

	Per 25	100
Price -----	\$1.00	2.50

**ELDORADO**—A vigorous grower, strong; healthy canes. Matures the wood in good condition so does not winter-kill. Canes not much affected by Red Rust. Berries are very large, jet black and easily picked from stem. Do not ripen all at once. It is the best all around berry we have ever grown. Stock limited

	Per 25	100
Price -----	\$1.25	4.00

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## Currants

The best small fruit for jelly. Also fine for pies when green. The first fruit of the season ready for use.

Plant in shade on North side of fence.

**PERFECTION**--An extra fine red variety.

	Each	10
Price, 2 year plants -----	.30	2.50

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## Gooseberries

This is a valuable berry for planting and while the berries are rather difficult to pick on

account of the spines and because the berries are very acid they require lots of sugar, yet there are but few people who will pass up a piece of gooseberry pie when mother makes it.

**CHAUTAUQUA**—A stocky growing variety productive of large berries.

	Each 10
Price, 1 year plants -----	.30 2.50

**HOUGHTON**—Fast growing and very productive of medium sized berries.

	Each 10
Price, 1 year plants, No. 1 -----	.25 2.00

**CARRIE**—Orinigated in Minnesota. A fine variety; vigorous grower and productive. Fruit larger than Houghton.

	Each 10
Price -----	.30 2.50

Note: All of the Currant and Gooseberry plants offered were grown at Fredonia, New York, which grows the best plants in the U. S.

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## Dew Berries

The Dew Berry is a trailing form of the Blackberry family and needs to be trained up on a wire or trellis.

**LUCRETIA**—This is one of the best berries. Large; ripens early.

	Per Each 10
Price -----	.05 .40

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“If you think you are beaten you are.”

If you think you dare not, you don't.

If you would like to win, but think you can't.

It is almost a cinch you won't.

Life's battles don't always go to the stronger or swiftest man,

But sooner or later, the man who wins,

Is the man who thinks he can.—(Selected).

# Garden Roots

Asparagus and Rhubarb are two necessary things to grow in your garden. The first things ready to use in the spring at a time when people are tired of canned goods—coming before berries are ripe.

**WASHINGTON**—A new rust proof variety. Highly recommended by U. S. Department of Agriculture.

	Per 25	100
Price, 2 year plants -----	.75	1.50

<b>RHUBARB, Victoria</b> --1 year roots: Each	10
Price -----	.15 1.00

**GIANT WINE RED (Rogers Strain)**—This is said to be a wonderful new variety. Every stalk alike; all large and crimson red. Is propagated from divided roots. Only a few for sale.

Price -----	20c Each
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# Grape Vines

The grape is an attractive fruit; easy to grow and vines come into bearing the second year. The fruit is used in many ways. The vines can be trained on arbors or trellises and made to improve the looks of the home in landscape work by growing different varieties. The season can be made to last 4 to 6 weeks.

Our Moore's Early and Concord vines are propagated from cuttings taken from the B. H. Esterly vineyard, which is one of the best in Jasper County. The varieties offered are all tested and tried reliable varieties.

**CONCORD**—This is the old stand-by. The standard of perfection that all others are compared to. More largely planted than all others combined.

	Each	10	100
Price, 2 year -----	.15	1.00	7.50
1 year -----	.10	.75	5.00

**MOORE'S EARLY**—A large black grape. Ripens about 10 days ahead of Concord. A popular variety.

	Each	10	100
Price, 2 year -----	.20	1.50	10.00
Price, 1 year -----	.15	1.00	6.00

**CAMPBELL'S EARLY**—A large black variety that produces very large compact bunches. It is more productive and we consider it a much better variety than the Moore's Early.

	Each	10
Price, 2 year, No. 1. -----	.25	2.00

**NIAGRA**—A vigorous growing vine, producing very large cream-colored grapes. The most popular white variety.

	Each	10
Price, 2 year -- -----	.25	2.00
Price, 1 year -----	.15	1.25

**WORDEN**—A vigorous grower productive of large well shouldered bunches of most excellent flavor. Ripens ahead of the Concord and is one of the very best varieties of black grapes grown.

	Each	10
Price, 2 year, No. 1. -----	.20	1.50

### NEW VARIETIES

**CACO (New Red Grape)**—A variety of exceptional merit. Pronounced by the best growers as one of the finest Red Grapes grown. A cross of Concord on Catawba.

Price, 2 year, Each -----	.50
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**PORTLAND**—The best early white grape, originated by the New York State Experiment Station.

Price, 2 year, Each -----	.50
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## SHERIDAN (The New Grape)

**DESCRIPTION**—Large berries, shouldered up tight into compact, solid, long, round bunch. Very heavy in weight. Thicker skin than Concord. Does not crack or shell when fully ripe. Is a shiny jet black color, has few seeds and is of a delicious flavor. The vine is a good grower, very productive, and ripens its crop 2 weeks later than the Concord. **The Perfect 100% Grape.**

Price, Each ----- 1.00

### HISTORY

The Sheridan originated at the New York Experiment Station, some 6 years ago, (don't know its parentage). Mr. B. H. Esterly of Carthage is a member of the New York Fruit Testing Ass'n., and was sent some sample vines to test here in Ozark Grape country. He has now fruited it 3 years and it fully justifies the above description. A plate was entered at the Missouri State Fair, 1927, and won the Blue Ribbon as Best Plate of ANY Variety.

Mr. Esterly has placed all his vines and cuttings in our hands to propagate, and we are proud of the chance to have a hand in its dissemination, and now offer a limited number of vines for the first time, with the utmost confidence in its future, that when once fully known that it will be crowned King of American Grapes.

Read what Mr. McCormick, a prominent Carthage groceryman says about the Sheridan.

### McCORMICK GROCERY COMPANY

Carthage, Mo., Jan 18th, 1929.

Mr. B. H. Esterly,  
Carthage, Mo.

Dear Sir:

I wish to say with reference to the Sheridan grapes from your vineyard which we had at our store last fall, that they were of an unusually good quality, large and compact bunches and of an extra good flavor. They will undoubtedly make a good shipper as well as being a splendid grape for home use.

Yours very truly,  
W. R. McCORMICK.

# Shrubs and Flowers

The American people are appreciating more and more the importance of planting shrubbery and flowers and hedging, around their homes.

A well planted lawn and a fruitful garden are a good index into the character of its owner and indicate a happy home.

Planting shrubs is a good investment, not only pays dividends in the pleasure derived from the accomplishment, and the satisfaction that would come to the owner of a well planted home, but nothing you can do will increase the value of your residence property as well selected shrubs and flowers. Such a home will sell far quicker and for much higher price than for a home otherwise just as good, yet lacking the landscape work.

We are making shrubs and hedging a specialty this Spring and offer the following list of hardy, desirable plants at very reasonable prices:

**SPIREA ANTHONY WATERER** — A dwarf growing variety and a continual bloomer all summer and fall of very small, delicate pink flowers.

	Each	10	
Price, 18 to 24 ins., 2 yr. -----	.75	6.00	
Price, 12 to 15 ins., 1 yr. -----	.50	4.00	

**SPIREA, VAN HOUTI (Bridal Wreath)**—This is considered the finest of all the Spireas, not only at blooming time, but also is a plant of handsome appearance at all seasons. Can be planted either singly or in a group, or as a hedge in one year plants. Have a fine stock and can make a lower price than ever before.

	Each	10	100-
Price, 3 yr., 3 to 4 ft. -----	.50	4.00	35.00
Price, 1 yr., 18 to 24 ins., well branched -----	.25	1.50	10.00
Price, 1 yr., 15 to 18 ins., branched -----	.20	1.25	8.00

**SPIREA, THUNBERG**—This is more slender in growth, small fringe, foliage and blooms earlier than Van Houti.

Price, 1 yr., 18 ins., Each -----	.25
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**WIGELIA ROSEA**—Plant is upright, compact growth. A profuse bloomer of rosy trumpet shape, small flowers, in May.

Price, 2 to 3 ft., Each ----- .50

**WIGELIA EVA RATHE** — Rather a slow grower. A beautiful shrub when in bloom, with its deep carmen red flowers, in June.

Each 10

Price, 2 to 3 ft., ----- .75 6.00

**DUETZIA, Pride of Rochester**—A hardy, desirable shrub. Produces double white flowers, blooms early.

Price, 1 yr., 12 to 15 ins., Each ----- .25

**HYDRANGEA ARBORESCENS (Hills of Snow)**

—Resembles a low growing snowball. Blossoms large size and pure white. Continues in bloom a long time. Does well in damp, shady location.

Each 10

Price, 3 yrs., 24 to 36 ins. ----- .75 6.00

Price, 2 yrs., 18 to 24 ins. ----- .50 4.00

**HYDRANGEA PANICULATA (Grandiflora)**—

A beautiful hardy shrub if trained can be grown in tree shape. Flowers are borne in August and September, in large pannicles of blooms, 5 to 6 inches long at first, white, will then change to rose and bronze.

Each 10

Price, 2 to 3 ft. ----- .75 6.00

Price, tree form, 3 to 4 ft. ----- 1.50

**BUTTERFLY BUSH, Budelia Magnifica (Summer Lilac)**—Lilac flowers on long stems. Blooms July till frost. Wood sometimes kills back to ground, but will come again.

Price, strong No. 1 plants, Each ----- .75

**HIBISCUS (or Mallows)**—This shrub grows to 3 or 4 ft. Blooms in late summer profusely. Bell shape flowers 3 inches in diameter; resembles Holly Hocks. Red in color, makes a big show. Wood dies back to ground each season.

Price, strong roots, 3 or more crowns, Each, .50

# Ornamental Hedging

An ornamental hedge speaks for itself. It marks the boundary for the lawn and gives it a back ground and adds to the beauty and increases the value of the property as much or more than any improvement you can make. For a solid hedge for all purposes, we think, the Japan Barberry comes first, only it grows slow. For a quick hedge, the Privet has first place. If you do not care for a solid wall and just want something to mark the boundary line plant Spirea Van Houti or for a low hedge, Spirea a Waterer.

## BARBERRY THUNBERGI—

	Each	10	100
3 yr., transplanted, 18/24 --	.25	2.00	15.00
2 yr., transplanted, 12/15 ---	.15	1.20	10.00
1 yr., seedlings, 9/12 -----			5.00

## IBOLIUM PRIVET (The Hardy California)—

This is both ornamental and hardy and vigorous.

	Each	10	100
Price, 2 yr., 24/30 in., 3 canes	.10	.80	7.50
Price, 1 yr., 18/24 in., 3 canes	.10	.60	5.00
1000 for -----			\$40.00

## SPIREA VAN HOUTI—

	Each	10	100
1 yr., 18/20 in. -----	.15	1.20	8.00

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## Roses

Every home should have its bed of Roses, no other flower that can take its place for beauty and fragrance. We are handling again this season plants grown by the Howard Rose Co., Hemet, Calif. There is no better plants for sale by anyone than they grow. True to name and on their own roots. They may cost more than some others, but worth the price asked.

Big, strong, field grown plants that bloom the first season.

“My friend has lands of vast estate,  
And many goods of earthly store;  
But I have roses o'er my gate,  
And love to greet me at the door.”

—Flanner.

Those marked (H.P.) are hybrid perpetual  
—(H. T.) Hybrid Tea Roses.

**MRS. WM. C. EGAN (H. T.)**—Flowers are pink,  
very large; blooms profusely, continuously.  
One of the very best American Roses.  
Each ----- .75

**MME. CAROLINE TESTOUT (H. T.)**—Clear,  
bright, satiny pink. A free bloomer. The  
rose that made Portland, Oregon famous as  
the "Rose City".  
Each ----- .75

**FRAU KARL DRUSCHI (H. P.)**—A vigorous  
grower, long pointed buds; pure, snow-white,  
blooms large. One of the largest and best  
white roses.  
Each ----- .75

**RED RADIANCE (H. T.)**—An extra fine red  
rose very fragrant.  
Each ----- .75

**SUNBURST (H. T.)**—Deep yellow with orange  
yellow center. Large, full and beautiful.  
Each ----- .75

**MRS. AARON WARD (H. T.)**—A most desir-  
able and dependable variety. Deep Indian  
yellow. Flowers very fragrant. Blooms till  
frost.  
Each ----- .75

**AMERICAN BEAUTY**—This is one of the fine  
roses. A well known Red H. P.  
Each ----- .75

#### NEW VARIETIES (H. T.) VERY FINE

**SOUVENIR DE CLAUDIUS PERNET**—This is  
considered by florists the finest yellow rose  
in the world today. A continuous bloomer.  
Each ----- \$1.00

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### Climbing Roses

**PAUL'S SCARLET**—A brilliant red rose and  
strong, vigorous grower. One of the best  
climbing.  
Each ----- .75

**AMERICAN PILLAR**—Large, single flowers,  
rosy pink. A glorious rose.  
Each ----- .75

**BESS LOVETT**—Produces many large flowers. Clear, bright crimson, very fragrant. Some growers think it superior to the American Beauty.  
 Each ----- .75

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## Hardy Climbing Vines

Add beauty to the home by their graceful foliage and their beautiful flowers. They give quick results when planted on a new place before trees and shrubs become established.

For both decoration and flowers Clematis holds first place.

**CLEMATIS PANNICULATA**—This is a very ornamental variety, strong grower. Produces a wonderful bloom of snow white flowers in late summer.

Price, 2 yr., No. 1 plants, Each ----- .50

**JACKMANN**—This is the best known and most admired. A strong grower. Produces a mass of purple flowers from 4 to 6 inches in diameter, from July till in September.

Price, 2 yr., No. 1 plants, Each ----- 1.00

**AMPELOPSIS VEICHTI (Boston Ivy)** — This is the vine to cover brick, stone or concrete buildings completely up. Beautiful green in summer. Bronze in winter.

Price, 2 yr. vines, Each ----- .50

**WISTARIA, Chinese Purple**—A rapid growing vine. Flowers pale blue, borne in long pendulous clusters.

Price, No. 1 plants, Each ----- .50

**HONEYSUCKLE, Hall's Japan**—Vigorous growing vine. White flowers, changing to yellow. Foliage remains green well into the winter.

Each 10

Price ----- .50 3.00

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## Flower Department

In connection with our plants and shrubs, we are offering a small line of flower blubs and plants of varieties that we know will give sat-

isfaction, such as Gladiolus, Dahlias and Cannas. Iris and Peonies should be planted in the Fall, but can also be planted with success in the Spring.

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## Gladiolus

This is an easy flower to grow and is a most beautiful one. Nothing finer for cut flowers, all it lacks is odor. By planting at several different times you can extend the blooming season for a long period.

**AMERICA**—This is probably the universal favorite of the named varieties. Very vigorous, strong, healthy bulbs. White and pink.

	Each	12
Price for strong bulbs -----	.05	.50

**VIRGINIA**—A beautiful red; new variety.

	Each	12
Price -----	.10	1.00

**PRIMULINIS HYBRIDS, Vaughans Mix**—Very fine, delicate flowers, light colors.

	Each	12
Price -----	.05	.50

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## Dahlias

Last October, we visited the Frank Payne Dahlia Gardens near Kansas City where there were 20 acres in blooms and it was a sight to behold. His price on all the choice varieties was \$1.00 per tuber. We only have one variety that we ask a dollar for.

**THE JERSEY BEAUTY**—This is the finest pink variety on the market. A very strong grower. Flowers will measure 6 inches in diameter.

Decorative variety, Each -----	1.00
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**MAUD ADAMS (Show)**—Color, snow white and inlaid with pink. Extra fine bloomer. Medium size to large.

Each -----	.50
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**C. W. BURTON**—A strong growing variety with large yellow flowers. Fine late variety. Decorative.

Price per tuber -----	.25	1.50
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**DELIGHTED**--Pure white show Dahlia. Very large. Strong growers.

Each 10

Price per tuber ----- .25 1.50

**HORTULANUS FIET DECORATIVE** — Very large, delicate tints of pink, red and purple.

Each ----- .50

**VIVIAN**—This is a very fine dahlia. Mixture of pink and purple blooms.

Each ----- .50

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## Cannas

Cannas are growing in popularity each year with the new improved varieties. With their large and attractive bloom and the tropical effect of their foliage they brighten up and make a lawn very pretty and well repay all they cost.

**KING HUMBERT**—Bronze foliage. Grows three to four feet high. It a free bloomer and produces large red flowers.

Each 10

Price, bulbs ----- .15 1.00

**YELLOW HUMBERT**—A sport from King Humbert. Green foliage. Is a continual bloomer of the finest yellow flowers. When you have this variety you need no other yellow, for it is the whole show.

Each 10

Price ----- .15 1.00

**PRESIDENT**—Green foliage. Two to three feet high. Is a profuse and continual bloomer of very large scarlet red flowers.

Each 10

Price ----- .15 1.00

**APRICOT**—This is a dwarf grower, 2 to 3 feet. Green foliage; a continuous bloomer of salmon pink flowers, apricot color. Attracts attention on the lawn.

Each 10

Price ----- .15 1.20

# Iris

This is a pretty flower that blooms early. By planting Iris Germanica different varieties, the Siberian Blue and Japan Iris, different varieties you can have a succession of flowers that will last for six weeks. They bloom in the order named.

IRIS GERMANICA, Aurea—Yellow and bronze.	Each	10	
Price -----	.10	1.00	
IRIS GERMANICA, Madam Chereau.—Blue and white.	Each	10	
Price -----	.15	1.00	
MIXED IRIS -----	.08	.60	
SIBERIAN BLUE—			
	Each	12	
Price -----	.10	.50	
JAPAN KU MO NOBI—			
Price, Each -----		.25	
PURPLE AND GOLD.....	Each	25c	
Nothing finer than these Japan Iris, They capture the eye of all who see them.			

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## Phlox Panniculata

### VARIETIES

MR. JENKINS—Pure white and large.			
Price, Each -----		.20	
R. P. STRUTHERS—Rosy Cherry Red.			
Price, Each -----		.20	
CHAMPS ELYSEE—Purple-Crimson.			
Price, Each -----		.20	
MRS. CHAS. DOOR—A beautiful shade of Lavender.			
Price, Each -----		.20	

# Fruit Tree Department

In our last spring's price list was announced that we were closing out all of our own growing which we succeeded in doing to the last tree and now have arrangements made with a reliable nursery firm, so we can have all of your orders cared for, either shipped from here or from the nursery direct, using our tags. We stand back of all orders handled in this way, with our positive guarantee to please you or no sale. Nothing but first grade of trees sold and only one price made; and reliable, tested varieties delivered.

**APPLE VARIETIES**—Yellow Transparent; M. Blush; Grimes Golden; Jonathan; Staymans; W. Sap; Delicious; Ingram.

Each 10

Price per 11/16, 5 to 6 ft., 2 yr., .60 5.00

**PEACH VARIETIES** -- Champion; Rochester; Elberta; J. H. Hale; Heath Cling.

Each 10

Price, 9/16, 4 to 6 ft. ----- .50 4.00

**PLUM VARIETIES**—Burbank; Shropshire; Damsion; Sapa; Waneta.

Each 10

Price per 9/16 and up; 1 & 2 yr. ----- 60

**PEAR VARIETIES**—

Each 10

Keiffer, 11/16, 5 to 6 ft., 2 yr., ---- .60 5.00

Seckle, 1 yr., 3 to 4 ft. ----- .50

**CHERRY VARIETIES**—Early Richmond; Montgomery.

Each 10

Price, 2 yr., 11/16, 4 to 6 ft. ----- 1.00 8.00

Price, 1 yr., 11/16, 3½ to 5 ft. --- 1.00 8.00

## Unsolicited Testimonials

Agosta, Ohio, 3-14-28

H. W. Jenkins,  
Dear Mr. Jenkins:

I am forced to write you and tell you how nice the plants that were delivered to me. They looked like they had just been wrapped up.

Prof. M. J. Ellis.



Saxton, Mo., 3-28-28

Jenkins Nurseries:

Received the plants O. K. in fine shape. Am very much pleased with them and telling my neighbors and friends around Saxton and agency about them.

Mrs. W. D. Pyne.

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Curryville, Mo., 4-25-28

Mr. Jenkins:

It is certainly a pleasure to buy from you for I always get so much more and so much better than I expect.

Mrs. Geo. Horton.

Note:—Mrs. Horton is one of my customers who keeps coming back each year for something more. (That spells satisfaction.)

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Boonville, Mo., 4-27-28

Jenkins Nurseries.

Dear Sir:

The strawberry plants doing fine. Haven't lost a plant.

Gill W. Jewett.

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Marshall, Mo., 4-18-28

Dear Sir:

Received the strawberry plants yesterday all right, and in good shape. Hope you are selling lots of stuff. Will send more orders soon.

Lyman Peters.

Note:—Mr. Peters is an old tree and plant dealer and knows good plants and good packing when he sees them.

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Marshall Mo., 4-11-28

Jenkins Nurseries:

Received the strawberry plants last week. They are splendid ones and come in fine condition.

Mrs. Thos. B. Hall.



## “WORK”

“No Excellence Without Great Labor.”

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If you are poor—Work.

If you are rich—Work.

If you are happy, keep right on working.

If disappointments come—Work.

If sorrow overwhelms you—Work.

Idleness gives room for fear and doubt—  
Work.

When dreams are shattered and hope seems  
dead—Work.

Whatever happens or matters—Work.

Work faithfully, work with faith.

“Faith without Works is a Dead Faith.”

Work will cure both mental and physical  
ailments.

The first thing God told Adam when he  
placed him in the Garden of Eden was to go  
to work.

“DRESS IT AND KEEP IT.”

WORK is one of God's best gifts to man.

If you want Fruits and Flowers — W O R K .

